

Rapitag has the vision to make retail safer, faster and more convenient than ever. Founded in 2017, the start-up has uplifted the traditional security tag into a multi-patented, high-tech IoT device enabling retailers for the first time ever to provide safe and fast self-check-out and significant process optimization for high value products.

For this we are looking for a **Business Development Working Student/ Intern (m/f/d)** for our Munich office as soon as possible.

TASKS

- As a Business Development Working Student/ Intern (m/f/d) you support your team on various strategic and operational topics
- You are responsible for conducting research, competitive benchmarking, market analysis and other projects to assist in scaling out the department
- Furthermore, you maintain an overview of our pipeline/lead prognosis and sales cycle activities
- You participate in business meetings, project follow-up, and project management
- You prepare reports and other documents & collect the necessary information for your team
- On top you ensure high-quality data by maintaining an accurate overview of information in our CRMs

REQUIREMENTS

- As a Business Development Working Student/ Intern (m/f/d) you are enrolled in bachelor or master studies in business administration or a similar field
- Ideally, you bring along first experiences in business development and with CRM applications
- You have strong analytical skills and a proactive approach to new tasks
- Moreover, you are highly motivated and driven by a “getting things done” attitude
- You have excellent German and English skills

BENEFITS

- Have an impact: Join the early core team with an entrepreneurial culture operating in the hypergrowth industry of retail technology - we have bold ambitions
- Be valued: We offer attractive compensation and the opportunity to shape an early-stage deep tech start-up from the ground up
- Be on site - if you want to: An office location in the heart of Munich (Obersendingling) with flexible working hours and remote / home office options
- Top equipment for top talents: We'll hook you up with the best gadgets like a new MacBook Pro
- Work independent: Freedom for own ideas, working style and area of responsibility with short decision-making processes
- There is more: Enjoy an open atmosphere, connect with industry experts and digital pioneers, free drinks in our office, and take part in regular team events