



**CRASHTEST  
SECURITY**



# WE ARE LOOKING FOR A **OUTBOUND SALES REP (M/F/D)**

## Who we are

Crashtest Security is a young, Munich-based startup, which was founded in 2017. We offer an automated vulnerability assessment tool for web application and APIs, made for agile development teams. It is our goal to enable software development companies to scan their application for security vulnerabilities prior every release without additional effort.

## What we offer

- Shape the web application testing market with us
- Freedom to take responsibility
- Flexibility in the organisation of your work hours and area of responsibility
- A curious and helpful team, which will support you with your tasks
- Free drinks, snacks and regular team events
- Attractive sales bonus program

## Your Qualifications

- Prior experience in outbound-sales (cold acquisition via phone, mail, etc.) for software products is beneficial
- Hands on mentality
- German skills to communicate with customers in the DACH market or excellent English skills to communicate with customers outside of the DACH region
- Prior start-up experience is beneficial

## Responsibilities

You will be responsible for outbound sales activities and lead generation for the Crashtest Security Suite. This includes operative tasks (cold calling, cold outreach via mail / social media or other channels) as well as strategic tasks (optimizing target lists, planning of automated outreach campaigns).

## Contact

We are looking forward to receive your application!  
Please send your CV to:

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