

# Head of Business Development

- Eko-Logical is inventing an innovative manufacturing process of wooden straw production to serve as an alternative for plastic straws that are banned by European Union regulation.
- Both our product and production method are 100% ecologically friendly. We make straws from scrap wood (naturally fallen trees) not harming any trees in the process. From the amount of one tree, our super efficient machine, can produce over 1 million straws, commercially valued over 50.000 €. Our straws have the lowest price on the market compared to all other straws.
- Do you want to be a part of fast growing startup? Do you want to contribute to global impact driven team? We have created an innovative technology and are currently in patent registration process. After we get our product and production method patented we are ready to start a factory with goal to employ 500 people. We already have investors and business partners world wide.
- We are looking for new teammates that will help us establish our business presence in Munich. If you are up for a rewarding challenge, we would like to hear from you!

## **Your Tasks:**

Take ownership of daily team tasks and startup obligations. You will be assigned tasks that best fit your profile.

Own your part of the project and take full responsibility.

Re-using and improving our established frameworks and platforms to achieve our road map.

Collaboration and communication with our mentors, coaches and other team members.

Close teamwork with all other members in the project.

Taking your own initiative for continuous quality improvements.

## **Your Profile:**

At least 1 business venture experience (startup, private business, investments, etc)

Passionate about building innovative solutions

Excellent German and English (Native German preferred)

Good to know: Any project management tool (ClickUp, Jira, Monday.com, etc)

Description: Responsible for planning, implementing, analyzing, and reporting on information gathered from the market with the intention of understanding the company's positioning and perception within market.

Big plus: Native German

## **Responsibilities:**

Development of business growth plans and sales channels to increase sales and revenue generation.

Identifying new sales markets and pipelines in Munich.

Establishing connections and networking

## **Our Offer:**

Start: (ASAP) December 2021 or latest in January 2022

10-20 hours per week employment agreement. Flexible timetables.

**Employee Stock Ownership Plan possible**

**C-Level position possible**

**Possible Patent Co-Ownership**

**Possible Co-Founder**

Working in co-working spaces & on remote in Munich

Workshops & Goodies with our international accelerator partners

Network with other start-ups in our international accelerator programs

Pitch events

Business trips

Young professional team

High Team spirit

Social impact & good energies

Training on the job incl. mentoring

You are creative, humorous, open minded and motivated entrepreneur? You are looking for working experience in the Start-up field? You feel aligned with our vision and mission?

Feel free and contact us with your CV in English

Contact: Filip Golome (Founder & CEO) & Damjan Puljić (Founder & CTO)  
golomefilip@gmail.com & damjan2310@gmail.com

We are looking forward to meeting you soon!

Best Wshes & Good Luck,  
Eko-Logical Solutions Ltd (in establishment)