

APPOSYTE

revolutionize digital legal research

Sales Coach/Freelance Finance Expert (m/f/d)

As a deep-tech startup, APPOSYTE helps its customers (primarily legal publishers) to develop solutions to improve digital legal research. APPOSYTE develops smart search technologies and modern user interfaces on the basis of state-of-the-art scientific methods, statistical methods, artificial intelligence and up-to-date software engineering.

Your profile and tasks

We are currently looking for a sales coach / finance expert in the **B2B** field who will develop a sales strategy for our product together with us and accompany us on our sales journey.

Ideally you can also help us with all finance related topics that belong inside a detailed and convincing business plan (e.g. marketing plan, financial roadmap, cost projection,...). You should have a finance/sales background and/or a few years of work experience in related areas and you are familiar with the B2B sales cycle.

What we offer

We offer a freelance sales coach opportunity for a promising deep-tech startup. You will be paid with coaching fundings as part of the EXIST-Gründerstipendium grant.

Got interested?

If you have any questions, please feel free to contact me, or send your CV to andreaspadprobst@gmail.com. I am looking forward hearing from you!

Das Projekt „Apposyte“ wird im Rahmen des „EXIST-Programms“ durch das Bundesministerium für Wirtschaft und Energie und den Europäischen Sozialfonds gefördert.

